

Company: The MultiCultural Development Center
Position: Sales Team Associate
Pay: Commission

Contact Information
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IF MAKING \$80K OR MORE IS WHAT YOU WANT...

Job Description – Sales Team Associates

The MultiCultural Development Center (MCDC) is a growing non-profit organization promoting cultural understanding and inclusiveness to enhance workplace performance and community relationships. MCDC has effectively served as a resource for communities, private businesses, government organizations and educational institutions since it was founded in 1991. The success of MCDC can be attributed to its approach to diversity training and multicultural teaching. At the core of MCDC programs and services is the emphasis on acknowledging, learning, understanding and respecting our differences in a safe and inviting environment. MCDC services and products are designed to address the needs of our growing number of members as well as the changing communities.

MCDC is seeking success-oriented individuals who are ready for change. Are you ready to take control of your career path and earning potential? Do you want a career in a supportive, inclusive environment that values and respects your talents? If the answer is "YES!" then consider this:

Our Sales Team Members have unlimited earning potential while working in a dynamic, flexible atmosphere!

JOB DESCRIPTION - Sales Team Associate

- Sell MCDC services and products through presentations, with a professional demeanor and unparalleled product knowledge
- Expand MCDC Membership locally and nationally
- Turn customers into clients by building an excellent rapport, establishing trust and demonstrating the value of MCDC products and services

MCDC is committed to providing the best value to our customers, team and the community. We are an exciting and successful multicultural resource provider.

BENEFITS

MCDC offers each Sales Team Associate an excellent commission-based compensation package with a variety of options to meet the individual preferences of our Team Members.

JOB QUALIFICATIONS

Candidates must possess:

- Strong interpersonal skills
- An energetic personality
- A positive attitude and be able to work independently or on a team
- The ability to multi-task with a growing, progressive organization
- Computer skills (Word, Excel, Powerpoint)
- A strong desire to benefit from on-going training
- The ability to "build" a sale through the continued use of learned selling skills
- Excellent written and verbal communication skills
- A high level of commitment to helping and serving people.

At MCDC, employees, volunteers, associates and affiliates are treated with respect, helped to succeed through support and training, and encouraged to grow personally and professionally. Come realize your potential. **Your future is here!**

MCDC is an equal opportunity employer that prohibits discrimination based on race, religion, gender, lifestyle, national origin, age, physical capabilities, marital status, sexual orientation, beliefs and other human differences.